



CASE STUDY

Tri-County Schools Insurance Group Case Study for CCRx

The Tri-County Schools Insurance Group (TCSIG) was formed in 1983 in Yuba City, California and for the past 30+ years has served as a trusted insurance provider to its members. The company has always been committed to providing greater bargaining power, cost savings and service control to its members and in 2015, TCSIG CEO Matt Evans approached Crystal Clear Rx (CCRx) about helping the company better manage their own prescription drug benefits.

Initially, the insurance group wanted something specific - to find a replacement PBM and set up a new, transparent method of contracting. Once a new PBM was effectively vetted and selected, TCSIG's CEO - pleased with the work of the CCRx team - expanded the contract to allow CCRx to have regular oversight of TCSIG's PBM contract.

"I would absolutely recommend CCRx as the industry leader in Rx benefits. They are extremely knowledgeable and a real asset to our team."

- Matt Evans, CEO, Tri-County Schools Insurance Group

"Prescription benefits are a complex area of the medical spend. CCRx has saved our group a LOT of money over the years. It's money well spent to have their independent analysis and advice on a regular basis."

"I wanted to ensure compliance," said Evans. "These are large contracts and I wanted to be sure we had an additional layer of control over our pharmacy spend."

Without oversight, drug costs can get out of control - some prescriptions costing as much as \$100,000 per dose! With the large volume of prescriptions going through TCSIG at any given time, it was critical that regular monitoring occur from a neutral, non-incentivized party like CCRx, that was dedicated to identifying cost-effective alternatives to drugs placed on the formulary. Through the relationship, TCSIG has been able to advocate for less expensive generics, brand and specialty drugs from month to month.

CCRx made a big difference for TCSIG. By interfacing directly with the PBM and providing monthly analyses and progress reports on the company's Rx spend, CCRx was able to regularly identify areas where spend could be significantly reduced, ensuring the company was always saving the most money possible for their program and their members.